

LEARNING THE LAW

Things to consider before starting:

- **How to research laws including statutes and precedents**
- **Understanding the legal digest and annotation learning system to benefit you**
- **Applying course material to your individual circumstances**
- **How are laws created?**

WHAT TYPE OF BUSINESS STRUCTURE SHOULD YOU SET UP?

Things to consider:

- **Sole trader, partnership or incorporation – pros & cons**
- **Financial considerations and understanding applicable laws**
- **Taxation implications**
- **Do you need a Trust or any other applicable legal structure?**

PREPARING YOUR INCORPORATION & TRUST PAPERWORK

Things to consider:

- **Business or Company name?**
- **Understanding ASIC, ATO and offshore requirements**
- **DIY Procedures for incorporation**
- **Local and international contacts for incorporation**

WEALTH PROTECTION STRATEGIES

Things to consider:

- **Will a trust assist in wealth protection or are there alternatives?**
- **Banking and financial law**
- **Onshore or offshore - including havens?**
- **Funds transfer procedures**
- **Legal processes**

COULD YOU BE OPEN TO ATTACK BY LITIGATION?

Things to consider :

- **Understand how the Court works for and against you**
- **Drafting your Statement of Claim or Defence**
- **Understanding interlocutory procedures**
- **Preparing or settling your case**
- **Assessing your current asset protection strategies**

COURT PROCEDURES FOR MAXIMUM RESULTS

Things to consider:

- **Necessary preparation**
- **How to argue like a lawyer and what questions to ask**
- **Court Forms and Protocol (if you don't get it right you will just annoy those who may assist your case)**
- **Methods of settlement**

HOW TO COLLECT DEBTS LIKE A PRO

Things to consider:

- **Relevant debt law and scams**
- **Understanding debt procedures**
- **Negotiations, compromise and how to mediate**
- **Available actions to collect monies owing**
- **Loopholes in relation to debts**

MEDIATION MAY SAVE YOU MONEY AND TIME

This is a seldom used and often poorly implemented strategy:

- **How to prepare for and benefit from mediation to avoid costly litigation**
- **Litigation or DIY Civil Administration Tribunals**
- **How to negotiate**
- **How to close the negotiations and achieve the result you want**

UNDERSTAND PRIVACY LAWS, YOUR RIGHTS AND PRIVILEGES

Things to consider:

- **Current privacy laws**
- **Privacy tips to your best advantage**
- **Maintaining commercial secrecy**